

I'm glad to be with you!

Czech Mountain Resorts Conference, Špindlerův Mlýn

Saas.Fee

Saastal

Keep on Exploring

Praha – Saas-Fee
990 km by car



Why Saas-Fee?

- absolutely snow secure (1800 – 3600 m)
- high alpine glacier atmosphere
- summer and winter ski resort
- surrounded by 18 four-thousand-meter peaks
- car-free, authentic mountain village
- southern atmosphere with up to 300 sunny days a year

Saas.Fee

S A A S T A L

Facts and Figures Valley of Saas

- 10'000 guest beds in the destination
- 1.3 mio overnights per year
- 60 hotels with 3000 beds, 4500 beds in apartments, 1700 in group accommodations
- our guests: 65% CH, 16% DE, 10% BeNeLux, 5% UK
- snow sport areas from 1600m – 3600m
- 150 km of slopes
- summer ski area: 20km



Summer - Impressions

- High alpine outdoor paradise with 350km hiking trails, 60km bike trails, rope park, alpine tours, 4 via ferratas, and more...



30.09.21

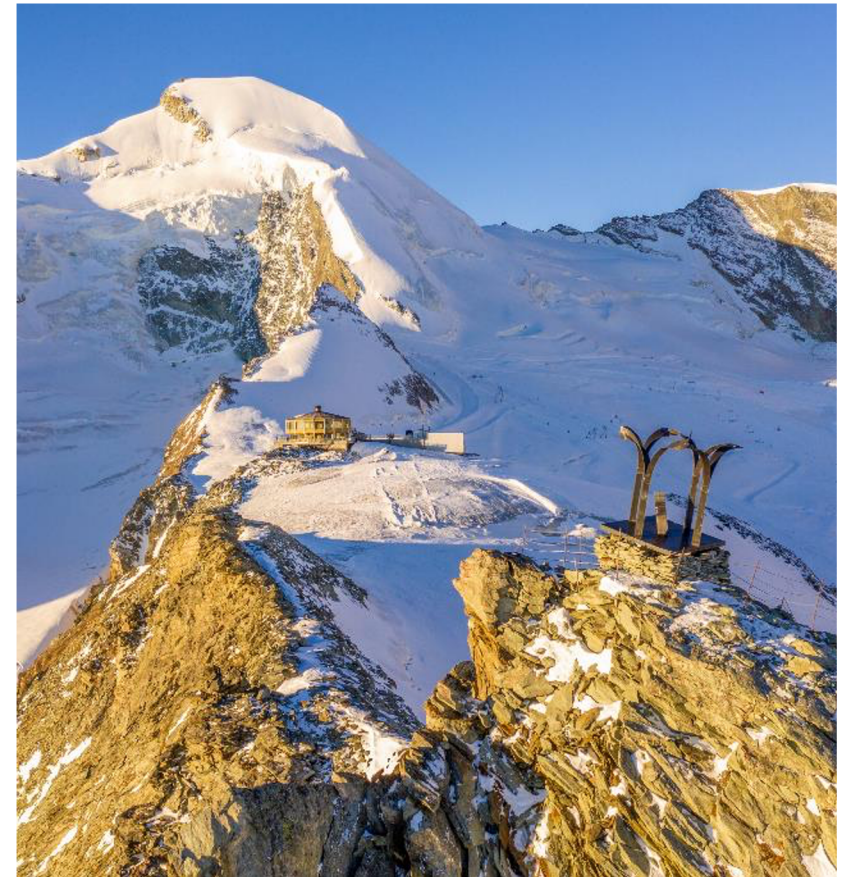


Saastal Bergbahnen AG



Excursion point Allalin (3500 m)

- 3 world records
 - highest revolving restaurant
 - biggest ice pavilion
 - highest underground metro
- starting point for the easiest four-thousand-meter peak Allalin (4027m) and many other mountains
- eternal snow all year round
- summer ski training camps for more than 50 national ski teams
- one of the longest ski runs in the alps with an elevation difference of 1800m



Saastal Bergbahnen



Saastal Bergbahnen AG

- founded 17th January 1953 as Luftseilbahnen Saas-Fee AG



first skilift, winter 1952



first gondola to Spielboden July 1954

Saastal Bergbahnen AG

- 28 installations with a capacity of 27'000 p/h
 - 1 funicular | 2 aerial tramways | 5 gondola lifts | 4 chairlifts | 16 skilifts
- 114 km of slopes from 1600 – 3600 m.a.s.l.
- 40% with artificial snow / 20% glacial slopes
- 11 mountain restaurants
 - 8 in Saas-Fee
 - 3 in Saas-Almagell
- 80 annual employees / 140 seasonal staff
- 17 snow groomers / 4 excavators
- 750'000 visitors per year



Snow groomer



finances Saastal Bergbahnen

- balance sheet total CHF 60 Mio.
- share capital CHF 20.4 Mio.
- fixed assets CHF 50 Mio. (purchase value CHF 257 Mio.)
- annual revenue CHF 27 Mio.
 - traffic revenue winter CHF 16 Mio. | traffic revenue summer CHF 7.5 Mio. | mountain gastronomy CHF 2.5 Mio. | ancillary revenue CHF 1 Mio.
- EBITDA CHF 9 Mio.
- annual profit year2020/21: CHF 3.58 Mio.
- dividend: 5 %

Board members / main shareholders

Verwaltungsrat

Prof. Peter Schröcksnadel

Dr. Markus Schröcksnadel

Oscar Supersaxo

Martin Fritsch

Stefan Zurbriggen

Geschäftsleitung

Simon Bumann

Präsident

Vizepräsident

Mitglied

Mitglied

Mitglied

CEO

Hauptaktionäre per 30.04.2021

Saas-Tal Beteiligungs GmbH 49.99%

Burgergemeinde Saas-Fee 13.33%

Einwohnergemeinde Saas-Fee 4.77%

Ulrich Imboden AG 3.49%

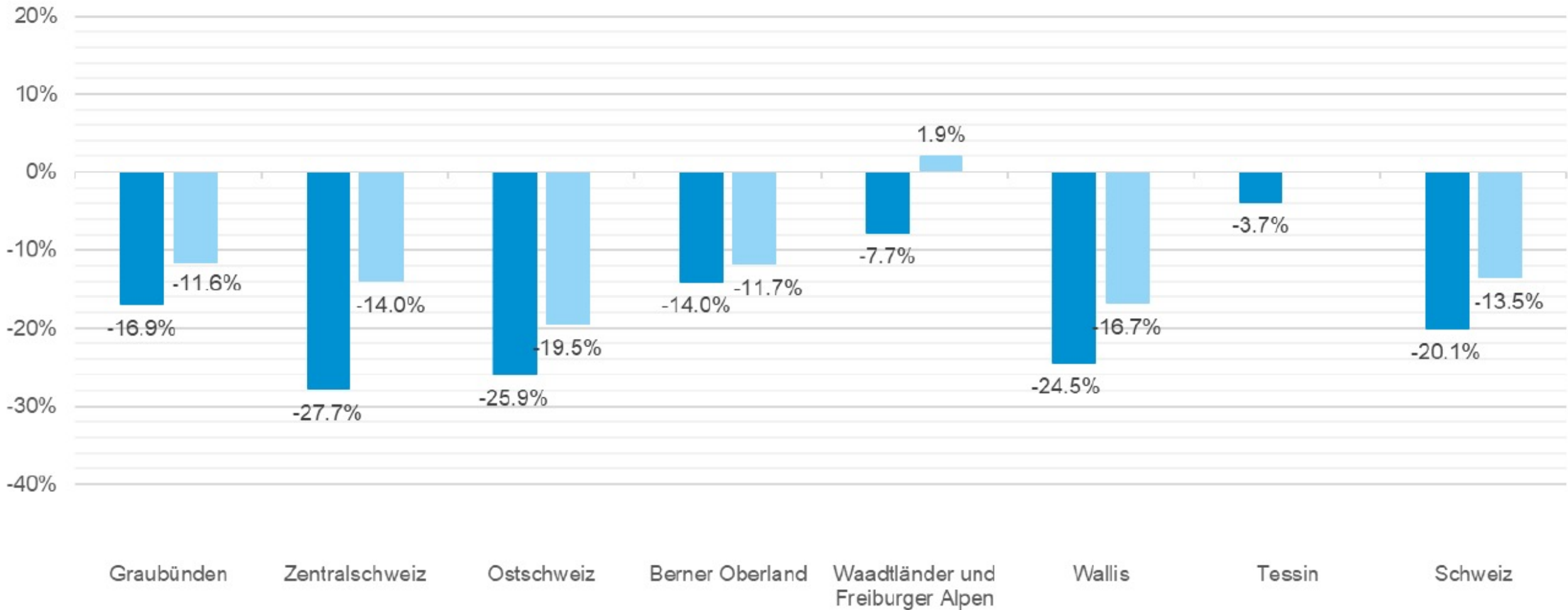
Verein Saas-Fee / Saastal Tourismus 3.44%

Vereinigte Bergbahnen GmbH 2.85%

Veränderung Ersteintritte nach Region, kumulierte Werte ab Saisonbeginn bis 30. April 2021

■ Veränderung gegenüber 2018/19

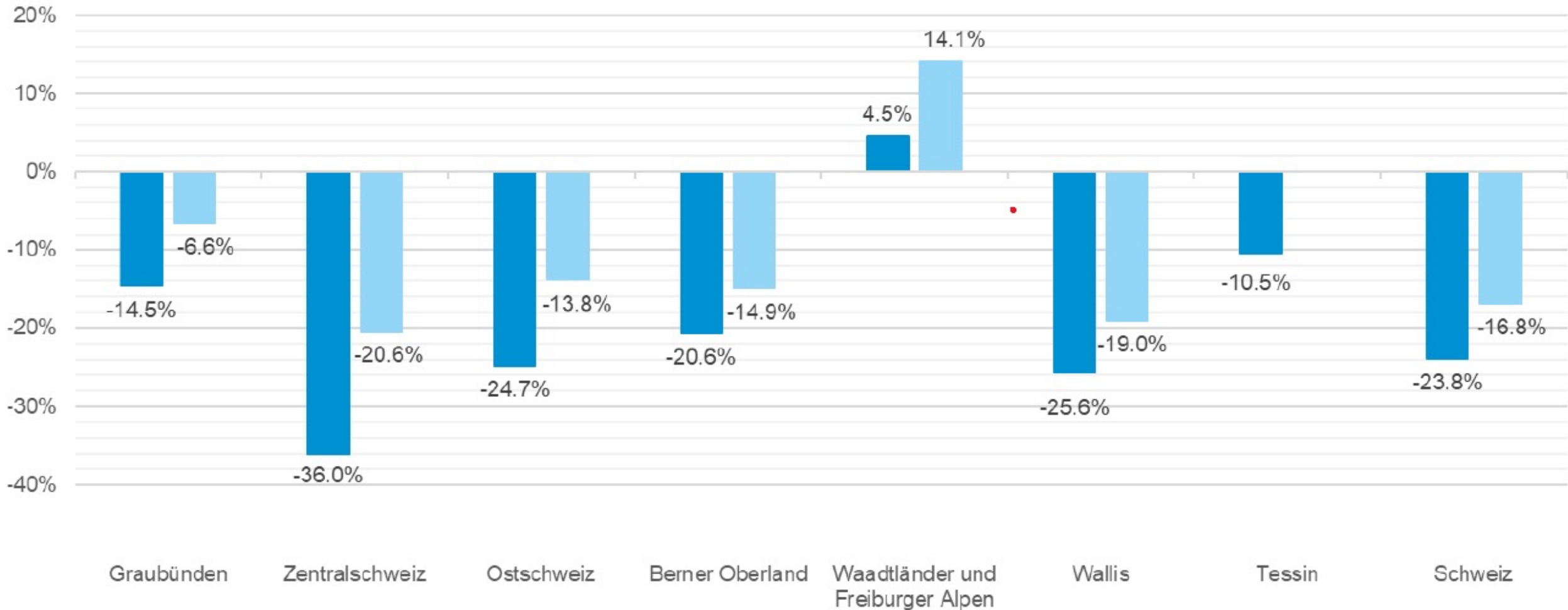
■ Veränderung gegenüber 5-Jahres-Durchschnitt von 2014/15 bis 2018/19



Veränderung Umsatz nach Region, kumulierte Werte ab Saisonbeginn bis 30. April 2021

■ Veränderung gegenüber 2018/19

■ Veränderung gegenüber 5-Jahres-Durchschnitt von 2014/15 bis 2018/19



LAST PROJECTS



NEW PUMP STATION FOR
SNOW PRODUCTION



RENOVATED TUNNEL
ACCESS TO METRO ALPIN



SUSPENSION CABLE
CHANGE FELSKINNBAHN



Thank you for your attention!
Hope to see you soon in Saas-Fee!

